

1. **MaxmegaElectronics Pte Ltd**

We are looking for for **Sale representative** in Vietnam. 1 Position.

Pls. Kindly send your resume + current salary + expected salary to below contact:

Email: eric@maxmega.com

Website : <http://www.maxmega.com/en/>

Eric Chua

Regional Sales Manager

Mobile No.: 65-9101 1725

DID: 65-6418 8065

Job Description

Full sales responsibility for the respective territory

-Service current accounts and ability to develop new business / opportunities

- *-To do Design In / Design Win for R&D customers
- To maintain and service existing clients
- To develop new markets in your territory
- To collect market information for corporate sales & marketing strategy and product development
- To develop potential business with existing and newly to be acquired customers
- To report to the Regional Sales Manager / Senior Regional Manager
- To achieve sales targets by implementing corporate sales & marketing plans for the region
- Frequent travels in your territory
- Contract negotiations and quotations to customers
- Follow up with after sales service to customers
- Provide technical support to customer
- Develop new accounts with creative strategies to increase market share*

Diploma / Degree in Electronics Engineering or equivalent with 1 to 3 years experience in electronics.

Job Types: Full-time, Commission, Permanent

2. Serial System Ltd.

We are looking for for **Field Application Engineer** in Vietnam. 1 Position.

Pls. Kindly send your resume + current salary + expected salary to below contact:

Linh.le@serialsystem.com

<http://www.serialsystem.com/index.php/en/>

Field Application Engineer Responsibilities:

- Drive design in and product promotional activities in Vietnam.
- Provide technical support to customers design.
- Spearhead development of new demand creation accounts.
- Conduct regular seminars and training.
- Align and coordinate with suppliers for all technical promotion activities

Qualification & Requirements:

- Degree in Electronics & Electrical Engineering.
- Minimum 1-2 years relevant hands on R&D design experience with strong technical knowledge.
- Possess good presentation and communication skills.
- Able to work independently as well as a good team player.
- Overseas travel maybe required.
- Experienced in Analog (Sensor, MEMS, Data converters, RF), Power (DC/DC converter, Interface & Isolation)